



Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

www.al-ptac.org

Introduction to Government Contracting

July 12, 2011

9:00 am - 12:00 pm (Eastern Time)

Collins Scott House

931 Broad Street, Phenix City, Alabama 36867

Are you looking for new markets for your products and/or services? Have you considered selling to the government?

This program is designed to help you evaluate your company's potential as a government contractor. Among the topics covered:

- How to research the government market
- How to register as a government contractor
- Special programs and certifications in government contracting
- How to market your products and services to the government

There is no charge for the program. Please complete the registration information below and return to our office at mstephen@troy.edu or fax (334)670-9740. For more information call (334)674-2425.

Name(s) _____

Company Name _____

Address _____

Email Address _____ Phone Number _____



Sponsored by
Small Business Development Center &
Center for International Business & Economic Development
at Troy University

The SBDC at Troy University is a member of the Alabama SBDC Network. Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Brenda Marcum at 334-674-2425 or bmarcum@troy.edu