



# Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

[www.asbdc.org](http://www.asbdc.org)

## Grant Writing Certificate Courses

UNA announces fall courses in grant writing. Register online at our website: <http://www.una.edu/continuing-studies/grants.htm> or call 256-765-4786.

Courses are held at UNA East Campus.

Instructor: Laura McCullars.

### GRANT WRITING FOR BEGINNERS

This workshop will provide an introduction to the basics of the grant writing process. You will leave with information that will be beneficial in applying for and receiving funding for your organization. The workshop will cover the following topics:

- o The dynamics of a grant proposal.
- o Problem statement.
- o Goals and objectives.
- o Twenty-two items to have immediately available before writing a grant.
- o This training will benefit non-profit agencies or groups interested in applying for local, state, and or federal funding.
- o Given the current economic impact, it is more important than ever to work together to secure funding for our area.
- o You will leave the workshop empowered to move your agency to the next level. Grant writing is something you can do.

Course No. 11-PD1104

November 3-4, 9:00 am - 4:00 pm

Price: \$300

### ADVANCED GRANT WRITING

This grant writing class will address two major stumbling blocks to obtaining grants: locating funding sources and actually writing the grant. You will delve deeper into the process of writing a grant including needs assessments, goals and objectives, budgets, evaluations, and contract compliance.

Course No. 11-PD1111

November 10-11, 9:00 am - 4:00 pm

Price: \$300

*"The SBDC at University of North Alabama is a part of the Alabama SBDC Network. Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Phillip Marks, UNA-SBDC, 143 Keller Hall on the UNA Campus, UNA Box 5248, Florence, AL 35632, Phone: 256-765-4668."*