



Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

www.al-ptac.org



WHAT

FUNDAMENTALS OF WORKING WITH THE GOVERNMENT *CERTIFICATE OF COMPLETION – 10-HOUR PROGRAM

Interested in the government marketplace, but not sure where to start? Need to know how to be considered a viable contractor by government buyers? These questions and more will be answered in this 10-Hour Program of Fundamentals of Working with the Government. You will learn what you need to have in place in order to effectively market yourself in the government sector. Attending the 10-Hour Program Fundamentals of Working with the Government can be added to your capabilities statement. We will provide an introduction to Government contracting, marketing to the Federal Government and Prime Contractors, Federal Acquisition Regulations, Contract Management, Source Selection and Invoicing & Payment (WAWF).

SEMINAR DATES

February 16....10:00 am - 12:00 pm
February 23....10:00 am - 12:00 pm
March 2.....10:00 am - 12:00 pm
March 9.....10:00 am - 12:00 pm
March 16.....10:00 am - 12:00 pm

PRESENTED BY

UAHuntsville Procurement Technical Assistance Center

Pre-Registration Required: 256-824-6422 OR sbdc@uah.edu
<http://sbdc.uah.edu>

WHERE

Chamber of Commerce of Huntsville/Madison County, 225 Church Street, Huntsville, AL 35801
<http://www.huntsvillealabamausa.com/base/contact.html>

FEE

\$100 per person (Pay when you register – No Refunds) – 10-Hour Program – Certificate of Completion

*This certificate represents completion of Fundamentals of Working with the Government signifying your proficiency of the information presented in the class. The certificate does not represent academic credit from UAHuntsville or any other degree granting institution.

THIS PROGRAM IS EXTENDED TO THE PUBLIC ON A NONDISCRIMINATORY BASIS.

Reasonable accommodations for persons with Disabilities will be made if requested at least two weeks in advance. Contact: Beverly Pike, Office Manager, 301 Sparkman Drive, Huntsville AL 35899 (256-824-6422).

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