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**CO-SPONSORS:**

**UAHuntsville Procurement Technical Assistance Center (PTAC) – a Specialty Program of the Alabama Small Business Development Network; The Tennessee Valley Chapter of NCMA; Huntsville/Madison County Chamber of Commerce**

**A MUST FOR DOING BUSINESS IN THE HUNTSVILLE AEROSPACE INDUSTRY!**

**FEDERAL CONTRACTING FUNDAMENTALS**

The Federal Contracting Fundamentals Workshop is an intensive, comprehensive 2 day course tailored for contracting personnel doing business with Team Redstone, including Marshall Space Flight Center. Whether taken as a refresher course by seasoned employees or as an introductory overview for evolving small businesses, the workshop provides a foundational knowledge of DoD contracting and a simplified approach to understanding the Federal Acquisition Regulation (FAR), the Defense Federal Acquisition Regulation Supplement (DFARS) and the DFARS PGI. Laptops are encouraged, but not mandatory – Wi Fi will be available. *In order to provide personalized, tailored instruction, space is limited to only 20 participants per class.* Continuous Learning Points: 20

***This workshop is always in high demand; seating is limited to the first 20 registrants.***

**WHEN:** Thursday and Friday, 23-24 February 2012, 0800-1500 each day

**WHERE:** Shearer & Associates, 4960 Corporate Drive, Ste 100, Huntsville 35805

**INSTRUCTOR:** Jay R. Snyder, CPCM, NCMA Fellow: Former SES Director for Contracting, Defense Intelligence Agency. Professor of Contract Management, Defense Acquisition University. DoD Level III Certification in Contracting. CPCM and Fellow - National Contract Management Association.

**COST:** *\$395 per person. Pre-Registration is required by sending payment in full to reach us not later than Monday, 14 Feb so student guides can be prepared. Sorry, no refunds, but seats are transferable. Please fill out and mail this flyer, along with your payment of \$395 (checks only) to:*

**Redstone Associates, LLC  
8000 Madison Blvd.  
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