



Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

www.asbdc.org

Mark your calendar for UNA's Grant Writing for Beginners class being offered by Continuing Studies and Outreach on February 9-10, 2011; 9 a.m. - 4 p.m., UNA East Campus, 1640 Tune Ave., Florence, AL 35630. Cost is \$300. Register early to secure a spot.

You can register online at http://www.una.edu/continuing-studies/prof_development.htm or contact our office at 256-765-4862 to register by phone. We accept most major and debit cards and company purchase orders. Please share this email with others who may be interested.

You will learn: 1) the grant development process and how grants fit in with your organization, 2) preparation of a proposal, grant sources, writing a competitive proposal and resource assistance, 3) beneficial websites and how to fill out proposals online, 4) what to do before starting a proposal, how to identify your project, and match your project to a funding source, 5) private funding sources, how to contact key people and organizations, 6) how to prepare a cover letter, title page, abstract, introduction, problem statement and objectives, and MUCH MORE!

Laura McCullars will walk you through the steps to writing your first grant. Her successful grant proposals have secured \$1,000,000+ in funding since 2002.

Watch for our new 2011 Winter/Spring Course Schedule coming out in late December online at www.una.edu/continuing-studies (select the 2011 Catalog). If you are not on our mail list and would like to receive a catalog, please call 256-765-4862 or email us at ceu@una.edu.