



Alabama Procurement Technical Assistance Center Program

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Government Contracting Conference

Wednesday, March 9, 2011
REGISTRATION 7:30 am – 8:00 am ET
8:00 am – 3:30 pm ET (Lunch included)

Central Activities Center
1500 14th Street
Phenix City, AL 36867-4819

Session Topics

8:00 am – 10:00 am HUBZone and Service Disabled Veteran-Owned Small Business (SDVOSB) Programs

10:30 am – 12:30 pm Teaming & Joint Venturing Arrangements

12:30 pm – 1:30 pm LUNCH

1:30 pm – 3:30 pm 8(a) Business Development and Women Owned Small Business (WOSB) Programs

Series Presenter & Topic Descriptions

Susan D. Baxter, Senior Business Development Specialist with Alabama's U.S. Small Business Administration's (SBA) District Office in Birmingham, is the presenter for the series. Mrs. Baxter has worked for the SBA since 1977. She has extensive experience providing training and assistance on SBA's certification programs, including 8(a) Business Development and HUBZone. Mrs. Baxter also provides guidance and assistance on teaming arrangement issues as it has become an important element of both the 8(a), WOSB & HUBZone programs. Mrs. Baxter will cover the certification programs – who qualifies, possible benefits, & how to obtain the certification. She will also cover teaming & joint venturing arrangements as they relate to the 8(a) & HUBZone programs. This session will also be relevant for those interested in teaming arrangements involving service disabled veteran-owned small businesses.

Registration & Cost

Register by contacting the Small Business Development Center at (334) 674-2425 or email mstephen@troy.edu. The cost is \$20.00 for the series (lunch included).



Sponsored By
**Small Business Development Center
Procurement Technical Assistance Center &
Center for International Business & Economic Development
at Troy University**

The SBDC at Troy University is a member of the Alabama SBDC Network. Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Brenda Marcum at 334-674-2425 or bmarcum@troy.edu.