



# Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

[www.al-ptac.org](http://www.al-ptac.org)

## Introduction to Government Contracting

April 26, 2011

10:00 am - 12:00 pm

Geneva, Alabama (Location to be announced)

Are you looking for new markets for your products and/or services?  
Have you considered selling to the government?

This program is designed to help you evaluate your company's potential as a government contractor. Among the topics covered:

- How to research the government market
- How to register as a government contractor
- Special programs and certifications in government contracting
- How to market your products and services to the government

There is no charge for the program. Please complete the registration information below and return to our office at [mstephen@troy.edu](mailto:mstephen@troy.edu) or fax (334)670-9740. For more information call (334)674-2425.

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Name(s) \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Email Address \_\_\_\_\_

Phone Number \_\_\_\_\_



Sponsored by  
Small Business Development Center &  
Center for International Business & Economic Development  
at Troy University

*The SBDC at Troy University is a member of the Alabama SBDC Network. Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Brenda Marcum at 334-674-2425 or [bmarcum@troy.edu](mailto:bmarcum@troy.edu) .*