



The Chamber of Commerce of West Alabama, the Business Recovery Information Center, and the
Alabama Procurement Technical Assistance Center (AL-PTAC)

Present

Preparing for the future: Opportunities for Alabama Firms to Sell Goods and Services for Emergency Relief and Recovery

Thursday, July 7th, 2011 9:00am-12:00pm
Bryant Conference Center, Rast Conference Room
240 Paul Bryant Drive, Tuscaloosa, AL 35487

Join this informative workshop to learn about the opportunities for selling goods and services to federal, state, and local agencies working on emergency relief and recovery. Learn about bid preparation, how to get on bid lists, what requirements must be met to prequalify, and how to establish relationships with and do business with government agencies. If you are interested in winning government contracts, this seminar is for you. You will have the opportunity to meet with representatives from the participating agencies in a business networking session. Please see page two of this announcement for a sample list of goods and services in demand. There is no cost to attend, but sign-in registration at the door will be required. Registration and coffee will start at 8:30am. This program does not include information on residential or commercial construction and repair opportunities.

Registration

8:30am-9:00am

Opening Remarks

9:00am-9:45am

- Terry Waters, Executive Director, Chamber of Commerce of West Alabama
- Rick Howell, Program Director, Alabama Procurement Technical Assistance Center

BREAK

9:45am-10:00am

Panel Discussion

10:00am-11:30am

- Michael Jones, State of Alabama Purchasing Director
- AEMA
- Annette R Wright, FEMA Region IV Contracting
- Millie Quinley, Director, Southeastern Regional Office of Small Business Utilization, GSA
- Sonya Rodgers, Contracting Officer, Mobile District, United States Army Corps of Engineers USACE
 - Dorinda Futch - Phillips & Jordan Inc.
- Ms Susan Baxter, Small Business Administration, Alabama District Office
- John McConnell, Director, Tuscaloosa City Planning and Development

(See Next Page)



FEMA



US Army Corps
of Engineers®



During the networking session you will have the opportunity to meet with representatives from FEMA, General Services Administration, U.S. Army Corps of Engineers, State of Alabama, Alabama Emergency Management Agency, the U.S. Small Business Administration, City of Tuscaloosa, and other agencies.

Examples of products and services purchased by these agencies for emergency relief and recovery may include these items and many others:

Food and beverages, ice, tarps, generators, services for maintaining generators, medical supplies, waste containers and accessories, batteries and cell accessories, extension cords, two-way radios, safety cleaning, portable toilets, soaps and towels, law enforcement, office supplies, lease of copiers, printers, printer cartridges, computers and computer supplies, scissors, temporary staffing services, janitorial services, air conditioning units, travel trailers, electrical, wiring, and many other goods and services.

For more information on the workshop or for a list of specific NAICS codes, please contact:

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