



The Alabama Small Business Development Center Network, the Alabama Procurement Technical Assistance Center Program, and Alabama Power present:

Basics of Government Contracting Workshop

Thursday, May 13, 2010

3:00 pm – 5:00 pm

Training Room, Innovation Depot
[1500 1st Ave North](#)
Birmingham, Alabama

Government purchases of goods and services represent a large and critical market in today's economy. In fact, the federal government awards a contract every 20 seconds of each working day, and small businesses are eligible for upwards of \$340 billion annually in federal contracting dollars.

Basics of Government Contracting is designed to introduce existing commercial businesses to the world of federal contracting. The workshop will detail the size and scope of federal market opportunities and the steps your business can take to position itself to tap into the government marketplace.

Specifically, the program will discuss:

- Benefits of Government Contracting
- Steps to Getting Registered
- Using Online Resources to Start the Process
- Where to Find Opportunities for Your Business

THERE IS NO COST TO ATTEND THIS PROGRAM
Space is Limited – Registration is Required
Government Contracting / 8(a) Workshop
REGISTRATION FORM

Three ways to register:

- 1.) Call 205-348-1687
- 2.) Email asbdc@ua.edu
- 3.) Fax this form to 205-348-6974

Attendee Name _____

Company Name _____

Tel: _____

Email: _____

Address: _____

If you have questions or need further information at this time, please contact Lindsey Butler or Michael Brooks at 205-348-1687 or asbdc@ua.edu.

Driving Directions to the Innovation Depot
[1500 1st Ave North, Birmingham, AL](#)
205-250-8000

From I-65 North:

Take Exit 259B (4th Ave South, University Blvd).

Turn Left on 14th Street.

Continue on 14th until 1st Ave North.

Go through traffic light and turn right into the Innovation Depot parking lot.

From I-65 South:

Take Exit 259 (University Blvd).

Turn Left on 14th Street.

Continue on 14th until 1st Ave North.

Go through traffic light and turn right into the Innovation Depot parking lot.

The Alabama SBDC Network is a partnership program with the U.S. Small Business Administration, funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Lindsey Butler, Box 870396, Tuscaloosa, AL 35487-0396 or 205-348-1582.