



# INFORMATION-TECHNOLOGY

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# BUSINESS MATCHMAKER

*"Stimulate Your Business!"*

**DATE/TIME:** Wednesday, June 16, 2010 – 8:30am-12:45pm

**LOCATION:** Small Business Resource Center  
600 South Court Street, Ste. 440 – Montgomery, AL

Marketing trade products and services to prime contractors and government agencies for subcontracting opportunities can be a challenge for many small businesses. This Matchmaker is designed to encourage and promote positive business building relationships between prime contractors, government agencies, and subcontractors within the *information technology industry*. Learn government contracting best practices and what's required to do business with prime contractors and government agencies. Also, take advantage of potential *teaming* and/or *business partnerships*.

Participating Agencies/Contractors: HQ 754<sup>th</sup> ELSG/CLB Small Business Office; ManTech International Corporation; Northrop Grumman Corporation; Precision Task Group; State of Alabama Division of Purchasing; and Wyle Information Systems Group

\*\*Attendees will be given *three (3) minutes* to present their company's capabilities. Agencies/Contractors will be seeking possible opportunities for *follow-up interviews*.

**Registration:** \$10.00 – Refreshments provided. **Limited to the first 40 registrants.** For more information, contact Thomas Taylor at 334-229-4848 or ttaylor@alasu.edu. Please register by June 14, 2010.

***Bring company marketing materials and be ready to CONNECT!***

Sponsored By  
**Small Business Development Center  
College of Business Administration  
Alabama State University**

Co-Sponsored By  
**HQ 754<sup>th</sup> ELSG/CLB Small Business Office  
MAFB-Gunter Annex, AL**

*Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions or recommendation expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Lorenza Patrick, 915 S. Jackson St., Montgomery, AL 36101, phone 229-4138.*

